

# Senior Patient Access Lead

Job ID  
392187BR  
Juli 09, 2024  
Litauen

## Summary

-Leads the development and implementation of the patient access strategy at (large) country / regional level. To facilitate and achieve optimal Patient Access by building relationships with key influencers and decision-makers at a local level.

## About the Role

### Major accountabilities:

- Drives decisions related to patient Access strategy at a local level.
- Utilizes insights from cross functional teams and market research to launch, develop and implement high quality Patient Access strategic and operational plans.
- Establishes and maintains a strong professional network within the Federal /Regional and local Government authorities, Healthcare providers, Health Economic organizations and other relevant decision making representatives to anticipate and influence legislative P and R trends.
- Communicates relevant changes and trends in local health policy environment and Patient Access activities of new competitors to the cross functional team.
- Creates and work with the Region/Franchise to agree Business Cases.
- Good negotiation skills and ability to conduct (and understand from commercial point of view) tender/deal with the region.

### Key performance indicators:

- Reimbursement/listing status, price versus targets, time to reimbursement/access -Revenue, market availability/access -Management of relevant local systems and processes to secure optimal patient access

### Minimum Requirements:

#### Work Experience:

- Proven Ability to Develop trust-based relationships with key regional.
- knowledge of Reimbursement processes and commercial principles.
- stakeholders.

#### Skills:

- NA.

#### Languages :

- English.

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Division

International

Business Unit

Innovative Medicines

Standort

Litauen

Site

Lithuania

Company / Legal Entity

LTP2 (FCRS = LV001) SIA Baltics, Lithuanian

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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