

# **Strategic Marketing Director**

Job ID REQ-10016706 Juli 26, 2024 Kanada

## Summary

Strategic Marketing Director – Cosentyx (Rheumatology & Dermatology)

Location: Montreal or Toronto

Novartis is unable to offer relocation support for this role; please only apply if this location is accessible for you.

#### About the role:

We are looking for experienced and passionate professionals to help us achieve our mission to help patients suffering from immunological disorders including psoriasis, psoriatic arthritis, ankylosing spondylitis, and hidradenitis suppurativa. As a strategic director for this brand, you will be responsible for the development and implementation of a cross-functional.

The role reports directly into the Vice-President Immunology and will work closely with the Immunology crossfunctional team.

Permanent position

#### **About the Role**

Key Responsibilities:

- Overall brand performance and P&L responsibilities by maintaining full accountability of the annual sales objectives and budget investment.
- Lead with a "one-team" cross functional mindset role-modelling clear expectations on focused prioritization co-created with key cross functional partners.
- Foster and maintain strong customer relationships with top KOL's in the therapeutic area
- Lead strategy development and execution of key competitive marketing initiatives to support business performance.
- Continuous engagement with international markets/Region to provide insights and to manage the local execution of strategy to the Canadian market.
- Present to senior management on strategy and action plans to address competitive actions/strategies and external market events.
- Ensure strong leadership and guidance on all marketing excellence requirements, one impact plan (strategic marketing plan), sales meetings and business updates.
- Ensure adherence to all internal, external codes and ethics requirements.

#### **Essential Requirements:**

- 8-10 years of experience in the biopharmaceutical / pharma / healthcare industry
- 3-5 years of experience in brand management
- Strong business acumen / Strategic Thinking and Planning
- Agile, resourceful with strong leadership, collaboration, communication, presentation and negotiation skills
- Initiative, self-motivation and superior organizational and time management skills

#### Desirable Requirements:

- Immunology experience
- Bilingual: English and French an asset

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Division

International

**Business Unit** 

Innovative Medicines

Standort

Kanada

Site

Montreal

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Alternative Location 1

Toronto, Kanada

Functional Area

Marketing

Job Type

Full time

**Employment Type** 

Regular

Shift Work

No

Apply to Job

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#### **EEO Statement:**

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# Apply to Job

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### List of links present in page

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