

# Medical Director/Senior Medical Director- Radiopharmaceuticals (RLT )

Job ID  
390414BR  
Apr 29, 2024  
USA

## Summary

The Medical Director/Senior Medical Director will be the Oncology Radioligand therapy (RLT) Medical Affairs Team responsible for phase I-IV oncology programs within Solid tumors Novartis.

Location: Remote: This position can be based remotely in US. Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

## About the Role

### Major accountabilities:

- Direct US clinical activities for assigned compound/s, provide medical input into clinical trial strategies, provide input into HEOR and publication plans and develop launch plan(s) to integrate assigned Novartis Radioligand compound/s into standard oncology practice.
- Designing clinical studies and writing protocols, analyzing data and generating appropriate reports from clinical trials, actively participate in strategic planning activities representing US medical on Marketing, Development or Global Oncology teams where appropriate.
- Extensive interactions with academic leaders with vision to optimize clinical trial and medical strategies Radioligand Therapies for different Solid tumors (central nervous system, lung, GI tumors).
- Educate colleagues within the company as well as health care professionals outside the company related to assigned compound/s where appropriate. Assist in the development and handle clinical budget appropriately.

### Minimum Requirements:

- MD/PhD/PharmD with at least 4 years of pharmaceutical proven experience working within solid tumors medical affairs in the United States and at least 2 years of experience working as medical affairs medical director.
- Position will be filled at level commensurate with experience.
- Medical strategy experience with focus on solid tumors and US oncology landscape.
- Genitourinary cancer disease medical strategy experience with US focus
- Candidate must be willing/able to travel to US Headquarters (East Hanover, NJ) and expect 30% travel for meetings, congresses and HQ.
- Excellent interpersonal skills, including strong leadership and presentation skills.

### Desirable Requirements:

- Medical Oncology experience (focus on solid tumors, (Headquarters Based) Medical Affairs and US Medical

Launch Experience (highly desired)

- Understanding of all aspects of clinical research as part of the drug development process.
- Strategic problem solver with understanding of operations and execution process related to clinical research involving both single and multiple centers.
- Experience designing and driving clinical studies with demonstrated record of scientific medical publications.
- Demonstrated experience in successfully planning and leading external meetings (advisory boards, medical congresses).

The pay range for this position at commencement of employment is expected to be between \$245,600.00 and \$368,400.00 per year; however, while salary ranges are effective from 1/1/24 through 12/31/24, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients’ lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division

US

Business Unit

Innovative Medicines

Standort

USA

Site

Remote Position (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Learn about our business, strategy and performance in 2023, and how we create sustainable value for stakeholders and society. Learn about our business, strategy and performance in 2023, and how we create sustainable value for stakeholders and society. Learn about our business, strategy and performance in 2023, and how we create sustainable value for stakeholders and society. Learn about our business, strategy and performance in 2023, and how we create sustainable value for stakeholders and society.

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Major Accountabilities ~ Steigern Sie Ihr wettbewerbsfähiges Umsatzwachstum ~ Identifizierung und Priorisierung von Kunden mit hohem Potenzial durch Datenanalyse (HCPs und Stakeholder), die Verschreibungsentscheidungen beeinflussen ~ Steigern Sie die Vertriebsleistung durch die geschickte Orchestrierung positiver Kundenerlebnisse ~ Engagieren und Beziehungen aufbauen ~ Führen Sie wertorientierte Gespräche (persönlich und virtuell), um kritische Kundenherausforderungen, Entscheidungstreiber, Schwachstellen und Chancen zu verstehen ~ Personalisieren und orchestrieren Sie Customer Engagement Journeys für HCPs,

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