

# TechOps Finance Head US

Job ID  
REQ-10009749  
Juni 08, 2024  
USA

## Summary

\* This position can be based in any location across the US with a Novartis site \*

This position encompasses the following components: 1) Holding the role of Site Finance Head of one plant within the country, and 2) Leading country-wide projects and processes, e.g., responsibility for talent agenda. They take full responsibility for Operating Income within the assigned country.

The Site Finance Head is primarily responsible for site financial performance and actively support decision making. They are responsible for overseeing all financial operations specific to a manufacturing site, ensuring accurate & compliant financial reporting, providing financial analysis and insights, and supporting the site's operational and strategic decisions. They contribute to the development of financial strategies for the site.

As a TechOps Finance Head for the country, this role is accountable and responsible for statutory requirements in the country and leading country projects and processes, e.g., responsibility for talent agenda. They are accountable for establishing Finance as a crucial partner for delivering outcomes and driving value in the country.

## About the Role

### Major accountabilities:

- Accountable for strategic business partnering within the country, collaborating with Site Heads and Platform Heads. Coach and mentor responsible Finance Site Heads to ensure effective strategic business partnerships, establishing Finance as a crucial partner for delivering outcomes and driving value, contributing to country strategy, and providing decision support thus ensuring that synergies across sites are fully utilized.
- Operating Income Oversight: Manage and take full responsibility for Operating Income within the assigned country. Collaborate with site finance heads to ensure cohesive financial strategies and alignment with organizational goals. Analyze financial performance, identify areas for improvement, and implement strategies to enhance operating income.
- Establishing Finance as a crucial partner for delivering outcomes and driving value in the country.
- They are consulted by Finance Site Heads and Platform Heads for business cases & decision support, e.g. make or buy decisions, production plan optimization, etc.
- Contribute to the TechOps strategy in the country, ensuring they are well aligned with the platform and global.
- Lead strategic projects (including Infrapark and Logistics) and provide guidance to site finance heads thus ensuring that synergies across sites in the country are fully exhausted.

- Accountability for data & digital in the country, e.g. reporting harmonization, double down on simplification, standardizing of processes. Continue automating, and incorporating more AI into reporting and KPIs
- Cost Management and Procurement: They optimize external spend through effective cost management strategies and collaborate with procurement teams to ensure efficient and cost-effective processes.
- Ensure compliance with internal controls within the country.
- Co-own inventory responsibilities in USA

**Role Requirements:**

- Accounting/business degree. MBA preferable
- 10+ years of finance experience within pharmaceutical technical operations / manufacturing industry
- Proven experience in responding to external volatility and ongoing organizational evolution
- Demonstrated experience in handling ambiguity and complexity effectively (matrixed environment/ ability to collaborate across sites)
- Proven leadership experience and ability to manage multi-site direct and indirect reports

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Division

Finance

Business Unit

Innovative Medicines

Standort

USA

Site

Indianapolis

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

Durham, USA

Alternative Location 2

East Hanover, USA

Alternative Location 3

Morris Plains, USA

Functional Area

Audit und Finanzen

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Major Accountabilities ~ Steigern Sie Ihr wettbewerbsfähiges Umsatzwachstum ~ Identifizierung und Priorisierung von Kunden mit hohem Potenzial durch Datenanalyse (HCPs und Stakeholder), die Verschreibungsentscheidungen beeinflussen ~ Steigern Sie die Vertriebsleistung durch die geschickte Orchestrierung positiver Kundenerlebnisse ~ Engagieren und Beziehungen aufbauen ~ Führen Sie wertorientierte Gespräche (persönlich und virtuell), um kritische Kundenherausforderungen, Entscheidungstreiber, Schwachstellen und Chancen zu verstehen ~ Personalisieren und orchestrieren Sie Customer Engagement Journeys für HCPs,

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## TechOps Finance Head US

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