Site Operations Head, Morris Plains

Job ID REQ-10014692 Aug 01, 2024 USA

Summary

Continue making history with us at the origin of commercial CAR-T manufacturing. We are looking for an experienced leader for our US Cell & Gene Therapy (C>) site in Morris Plains as we enter our next phase of growth. The site has reinvented itself into a muti-product/multi-customer operation serving both Novartis internal products and high-profile external customers as a CMO.

This is a rare opportunity to impact patients as a global supplier of Kymriah, a launch platform for Novartis' next generation CAR-T and scaling up for a growing CMO product portfolio. #LI-Onsite.

About the Role

Key responsibilities:

Your responsibilities include, but are not limited to:

- Acting General Manager for all aspects of site operations with focus on stakeholder management of a diverse internal/external customer base: Novartis commercial and clinical operations, business development and CMO customers.
- Manages day-to-day site resource allocation, including assets, in alignment with the global C> network and CMO business demands.
- Collaborates across C> to develop and implement network applicable strategies to achieve overall global C> and Novartis Technical Operations (NTO) objectives.
- Partners within CMO business development functions to develop and implement applicable strategies to maximize revenues.
- Improves year over year business results by driving a cost-conscious agenda and initiating innovative solutions. Responsible for performance of the site according to Balanced Score Card by acting in close partnership with the global network and functions including Quality, Finance, Supply Chain, ESO etc.
- Leads people processes through recruitment, training, coaching and performance to meet all operation requirements sustaining both global and local competitiveness and diversity. Creates an engaging environment for associates. Develops a diverse team and builds a strong succession plan.
- Identifies and implements continuous improvement initiatives via LEAN manufacturing, 6 Sigma, Quality by Design (QbD) and a Process Oriented Organization/ Culture to increase the site performance against current and future business objectives.
- Ensures that all aspects of technical operations within the assigned facilities functions are in compliance
 with Novartis policies and standards in the areas of regulatory compliance, GMP, Health, Safety, Security
 and Environmental Protection. Also responsible for overall relationships with local Governmental bodies
 and key stakeholders.

Essential Requirements:

- Bachelor's or Master's degree in a relevant engineering, scientific, or technology field required. Technical Master's degree or MBA preferred. Additional relevant experience may be considered in lieu of degree.
- Fluent in speaking and writing in English. Additional language abilities are an asset.
- 10 years of experience in Biopharmaceutical GMP environment, preferably in Manufacturing, Technical Development and/or QA, including 8-10 years in a leadership role.
- Excellent understanding of the Pharma business and solid industry knowledge, with a good mix of Leadership, Technical and Operational experience.
- Experience working and leading in a global and highly matrixed environment with numerous stakeholders.
- Demonstrated leadership ability to engage and motivate people, empower associates/teams and deliver results.
- Drives a talent agenda and knows how to attract diverse talent to the organization.
- Quality and continuous improvement focus with an understanding of LEAN manufacturing, 6 Sigma, QbD and process-oriented approaches.

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <u>Novartis Life Handbook</u>.

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

The pay range for this position at commencement of employment is expected to be between \$222,400 and \$333,600 per year; however, while salary ranges are effective from 1/1/24 through 12/31/24 fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Division
Operations
Business Unit
Innovative Medicines
Standort

USA

Site

Morris Plains

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Technical Operations

Job Type

Full time

Employment Type

Regular

Shift Work

No

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The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential.

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EEO Statement:

Learn about our business, strategy and performance in 2023, and how we create sustainable value for $\frac{3}{5}$

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Major Accountabilities ~ Steigern Sie Ihr wettbewerbsfähiges Umsatzwachstum ~ Identifizierung und Priorisierung von Kunden mit hohem Potenzial durch Datenanalyse (HCPs und Stakeholder), die Verschreibungsentscheidungen beeinflussen ~ Steigern Sie die Vertriebsleistung durch die geschickte Orchestrierung positiver Kundenerlebnisse ~ Engagieren und Beziehungen aufbauen ~ Führen Sie wertorientierte Gespräche (persönlich und virtuell), um kritische Kundenherausforderungen, Entscheidungstreiber, Schwachstellen und Chancen zu verstehen ~ Personalisieren und orchestrieren Sie Customer Engagement Journeys für HCPs,

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