

# State Government Affairs & Partnerships Manager

Job ID  
REQ-10007781  
May 19, 2024  
Australia

## Summary

Novartis is a global pharmaceutical and healthcare company committed to improving the lives of patients and making a lasting impact on global health. With a rich history spanning over 250 years, Novartis has established itself as a leader in the industry, combining cutting-edge medical science with innovative technology to develop and deliver life-changing medicines and healthcare solutions.

Driven by a robust pipeline of strong medicines, Novartis is undergoing an evolution that not only promises business growth but also enables the swift delivery of innovative medicines to patients. As part of this transformative journey, Novartis has recently introduced the newly created role of State Government Affairs & Partnership Manager.

## About the Role

### Key responsibilities:

- Engage with state government, state-based institutions, private sector organisations, and think tanks to unlock patient access to medicines.
- Your mission will be to establish and maintain trusted relationships with key state government stakeholders, including politicians, advisors, and departmental officials. By leading partnerships that enhance Novartis' reputation and improve patient health outcomes, you will play a vital role in shaping the healthcare landscape.
- You will have the opportunity to deliver new partnerships and funding agreements with state governments, accelerating access to life-changing Novartis medicines.
- As the key point of contact for Novartis within your designated state, you will lead environment shaping activities and initiatives with government stakeholders, universities, and the private sector. Your efforts will remove barriers to accessing Novartis medicines, ensuring that patients receive the care they need.

### Essential Requirements:

- **Government Experience:** You have demonstrated experience working within state or federal government, either as a political advisor or a member of a relevant government department. Your understanding of government processes and systems will be invaluable in navigating the complexities of the public sector.
- **Navigating State Government Ecosystems:** You have a proven track record of successfully navigating state government ecosystems, with a specific focus on health or innovation. Your ability to drive outcomes within the government landscape will be crucial in unlocking growth opportunities.
- **Partnership Building:** You have a demonstrated ability to build partnerships across the state ecosystem to address complex regulatory, policy, or access priorities. Your expertise in forging strategic alliances will be essential in finding innovative solutions to healthcare challenges.

- **Stakeholder Relationship Management:** You have a strong background in building and maintaining relationships with key stakeholders across various sectors, including government, universities, and the private sector. Your ability to engage with high-profile stakeholders will be instrumental in driving collaboration and achieving impactful outcomes.
- **Exceptional Communication Skills:** You possess exceptional oral and written communication skills, with a demonstrated record of making a significant impact. Your ability to effectively convey complex information and influence stakeholders will be critical in shaping the future of healthcare.
- **Autonomous Problem-Solving:** You have demonstrated the ability to work autonomously with minimal direction and take the initiative to solve complex policy problems. Your proactive approach and problem-solving skills will contribute to finding innovative solutions.
- **Cross-Functional Collaboration:** You have experience working cross-functionally within an organization and have demonstrated the ability to have an impact across different areas. Your ability to collaborate with diverse teams will be crucial in achieving organisational objectives.
- **Relevant Tertiary Qualifications:** You hold tertiary qualifications in law, policy, business, health economics, political science, or communications. These qualifications will provide a strong foundation for success in this role.

Join us on this exciting journey of growth, innovation, and impact. Together, we can make a difference in the lives of patients and reshape the future of healthcare. Apply now and be a part of the Novartis team that is unlocking growth opportunities and transforming healthcare ecosystems!

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Division

International

Business Unit

Innovative Medicines

Location

Australia

Site

New South Wales (NSW)

Company / Legal Entity

AU04 (FCRS = AU004) AU Pharma Pty Ltd

Functional Area

Communications & Public Affairs

Job Type

Full time

Employment Type

Regular

Shift Work

No

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