# **U** NOVARTIS

# **Director - Therapeutic Area Biomarker Lead Renal**

Job ID REQ-10009877 Jun 26, 2024 USA

# Summary

#LI-Hybrid

Location: Cambridge, MA

#### About the role:

As a Therapeutic Area Biomarker Lead (TABL) for the renal portfolio, you will lead the renal disease area matrix teams of Biomarker Leads (leading at clinical project level) and subject matter experts and support key clinical projects as Biomarker Lead. Biomarkers are critical components of translational research, enabling robust therapeutic and mechanistic hypothesis testing in early and late clinical development, and as precision medicine enablers covering the potential contexts of use e.g. confirm target engagement and pathway modulation, assess efficacy and response, PD/PK and dose selection, safety, disease modification, patient selection or stratification, and compound differentiation that directly support program decision making. The Biomarker Development (BMD), within Translational Medicine in Novartis, is a dedicated group of >120 associates who deliver innovative biomarker solutions for clinical studies. BMD Associates span Subject Matter Experts across the spectrum of biomarker modalities including imaging, digital, soluble/cellular/molecular, data analytics and operations working in partnerships with the therapeutic area (TA) matrix teams in BMD to develop, communicate and implement biomarker, translational science and translational data strategies with the clinical teams and decision boards.

# About the Role

### Hiring Requirements

Key Responsibilities:

- Acting as BMD's strategic and scientific leader of the renal disease area to lead fit for purpose clinical biomarker strategies and plans, translational data, and precision medicine approaches for their portfolio in partnerships with key stakeholders including clinical development, research, and other line functions.
- Leading efforts to identify, develop, and drive disease, mechanistic and compound biology that serves the clinical and precision medicine approaches for the multi-indication renal portfolio. Is responsible for the contextualization and interpretation of the biomarker data.
- Leading a dedicated matrixed group of biomarker leads (leading at project level) and Subject Matter Experts, as well as key program partners, to together develop biomarkers strategies for disease and/or assets across the Research-Development-Commercial continuum.
- · Acting as Biomarker Lead on selected clinical projects to drive biomarker and precision medicine strategy at the compound level.
- Representing BMD on disease area and decision boards, and clinical protocol review for their projects.
- Developing deep understanding of the translational biomarkers for a project, focused on compound, disease, target, and pathway biology.
- With our data science leads, leading strategic translational data groups centered on integrating and analyzing large-scale patient muti-modal data sets (omics, imaging, digital, etc.).
- · Providing thought leadership with other BMD therapeutic area TABLs to identify alignments and drive innovation across assets, indications, and therapeutic areas.
- Reporting to Therapeutic Area Biomarker Head (TABH) and cooperating closely to enable the development of disease are/indication/project level biomarker strategy and plans, implementation, contextualizing, and interpretation.
- Acting as an enterprise partner and strategic leader in a matrix environment; integrating and representing projects in the internal/external scientific discussions and initiatives.
- Staying up to date on clinical, disease, biology and scientific literature and data for their respective disease areas or indications.

Novartis Compensation and Benefit Summary: The pay range for this position at commencement of employment is expected to be between \$201,600 - \$302,400/year; however, while salary ranges are effective from 1/1/24 through 12/31/24, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

# Novartis EVP Manifesto.mp4

Essential Requirements:

• This position will be located at the Cambridge, MA site and will not have the ability to be located remotely. This position will require approximately 5% travel as defined by the business (domestic and/or international).

• Minimum 10 years of experience with deep understanding of renal biology, translational research, drug development and clinical biomarkers that can be applied to questions of patient's selection, enrichment, dose selection, efficacy and response, disease progression, among others.

- Industry experience
- PhD, MD, PharmD or MD/PhD degree
- Scientific excellence supported by academic and/or industry career track, and/or high-quality publications; clinical and/or biological expertise in renal diseases.
- Significant proven experience in renal diseases after your MD/PhD/postdoc including drug development, clinical research, or translational research.

• Experience and familiarity with quantitative research and data is strongly preferred, including expertise in biostatistics, bioinformatics, computational biology, clinical imaging, machine learning, genetics, proteomics or data science.

Proven success in leading and partnering in multidisciplinary matrix teams across Pharma/biotech, academic institutions, or commercial business functions.

Well-developed interpersonal and leadership skills with strong presence and ability to influence and navigate large organizational structures.

Benefits and rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Division **Biomedical Research Business Unit** Pharma Research Location USA Site Cambridge (USA) Company / Legal Entity U175 (FCRS = US175) Novartis Institutes for BioMedical Research, Inc. Functional Area Research & Development Job Type Full time Employment Type Regular Shift Work No Apply to Job

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Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

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Major Accountabilities ~ Steigern Sie Ihr wettbewerbsfähiges Umsatzwachstum ~ Identifizierung und Priorisierung von Kunden mit hohem Potenzial durch Datenanalyse (HCPs und Stakeholder), die Verschreibungsentscheidungen beeinflussen ~ Steigern Sie die Vertriebsleistung durch die geschickte Orchestrierung positiver Kundenerlebnisse ~ Engagieren und Beziehungen aufbauen ~ Führen Sie wertorientierte Gespräche (persönlich und virtuell), um kritische Kundenherausforderungen, Entscheidungstreiber, Schwachstellen und Chancen zu verstehen ~ Personalisieren und orchestrieren Sie Customer Engagement Journeys für HCPs,

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