

# Medical Science Liaison

Job ID  
REQ-10017220  
Jul 26, 2024  
Canada

## Summary

Medical Science Liaison – Cardiovascular, Western Canada

Location: Must be based in Calgary/Edmonton Alberta.

Novartis is unable to offer relocation support for this role; please only apply if this location is accessible for you.

About the role:

We are looking for an innovative, experienced, and creative individual to join our team as a Medical Science Liaison (MSL). You will be part of a multi-functional team responsible for execution and implementation of the cardiovascular medical strategy aligned with business priorities. As an MSL, you will play a critical role in external peer-level discussions and developing a network of HCPs for partnership, while helping the team to understand unmet medical needs and barriers for the implementation of our assets in clinical practice and healthcare systems. You will play an important role in reimagining care for patients living with cardiovascular diseases and help shape our culture of innovation and collaboration through a high-performance team of MSLs. Come and join an exceptional team, unleash your potential, and make an Impact! The role reports directly to the National MSL Manager and will work closely with the cross-functional team.

Permanent position

## About the Role

**Key Responsibilities:**

- Drive the development and implementation of a Medical Expert Engagement Plan aimed at addressing the medical needs of stakeholders, in accordance with the TA Medical Affairs strategic plan and corporate business priorities.
- Craft a network of peer-to-peer scientific relationships and developing a network of HCPs for partnership.
- Shape the medical strategy by collecting impactful insights from medical experts through in-depth scientific data discussions
- Liaise and provide up-to-date medical information to relevant external groups to ensure evidence-based understanding of Novartis products relative to medical guidelines, and health economic information.
- Demonstrate an entrepreneurial mind set and ability to work within a cross-functional team in a matrix environment.
- Be agile and adaptable to interface and provide value across a continuum of both internal and external stakeholders.
- Exhibit a problem-solving attitude. Approach challenges with positivity and constructiveness, emphasizing overcoming obstacle
- Demonstrate robust business insight, recognizing the interconnectedness of different business functions and the ripple effects of decisions across the organization. Maintain a balance between short-term requirements and long-term objectives

### **Essential Requirements:**

- MD, PharmD, PhD or other life sciences advanced degree with solid medical/technical background and proven competencies influencing skills, clinical research insight, business and market knowledge.
- A proven ability to develop and foster peer-to-peer, credible relationships with Medical Experts/decision makers.
- Ability to synthesize complex scientific information and analyze it within strategic and regulatory settings with a strong personal integrity and customer focus.
- Familiarity with reimbursement processes and the Healthcare System in Canada.
- A valid driver's license is required for this field-based position and ability to travel throughout the territory up to 70%.

### **Desirable Requirements:**

- Previous experience in the pharmaceutical industry
- Previous experience within cardiology

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Division

International

Business Unit

Innovative Medicines

Location

Canada

Site

Field Non-Sales (Canada)

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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