

Solutions Implementation Manager - NW England, Midlands, SW England

Job ID
REQ-10018151
Aug 02, 2024
United Kingdom

Summary

The role is responsible for delivering customer solutions aligned with the strategic and access regional plans, collaborating and informing all key internal stakeholders and enhancing the Novartis reputation with key external stakeholders.

About the Role

Location:

This is a field based role covering NW England, Midlands and SW England

Please note this role requires the successful candidate to live on the territory and have the right to work in the UK. Visa or relocation support are not available for this role.

#LI Remote

Major accountabilities:

- Accountable for delivering customer solutions aligned with the portfolio operational plans.
- Proactive identification of service pinch points/barriers to access (includes opportunities)
- Enhance service shaping to improving innovation adoption
- Partners with the customer to co-create solutions to enhance the quality of patient care
- Accountable for customer engagement and delivery of solutions across the portfolio
- Facilitation of pathway mapping (& redesign)
- Improving patient adherence to medicines
- Increasing system capacity to treat patients
- Identification of undiagnosed patients
- Accountable for the reporting and communication to all local stakeholders of progress monthly, both internally and externally
- Manages milestone reviews and alignment of contract needs

Commitment to Diversity:

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Requirements:

- Significant experience in a dedicated Market Access Role with a non promotional aspect
- UK and NHS experience is essential
- ABPI qualification
- Expert in NHS patient pathway insights and understanding
- Proven track record of collaborative working across cross-functional teams with a collectively accountable mindset
- NHS business insights and service costs
- Service customer engagement and working experience
- Project management experience

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive:

Competitive salary, Sales incentive bonus, Pension scheme, Share purchase scheme, Health insurance, 25 days annual leave, Flexible working arrangements, subsidized dining facilities, Employee recognition scheme, learning and development opportunities.

Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to learn more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

United Kingdom

Site

Field Force (England / Wales)

Company / Legal Entity

GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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EEO Statement :

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